



 Digital Workplace

**Unleash the hidden potential in  
your business**



## Managed IT experts

Managed IT experts has over 15 years experience of providing state-of-the-art and proactive digital and IT solutions to a wide range of small and medium sized businesses across Scotland and the UK.

***“They are light years ahead of our last IT providers. They take a strong interest and provide a high-quality service.”***

Dougie Shaw, Managing Director  
at electronics manufacturer J-TEQ EMS

## Digital Workplace

# Re-imagine your business digitally.

Our Digital Workplace solution enables you to leverage the power of cloud-based technologies to make a digital transformation that makes major improvements to your business, customer experience, your staff productivity, and your revenues.

It gets you out of spreadsheets and provides your teams with the tools to quickly collaborate and win more new business, boost customer experience, improve productivity and get a 360-degree view of your business. That helps you reduce your costs and improve profitability.

All in one business management solution.



**Digital Workplace ensures you work smarter not harder. By connecting your customers, people, products and operations.**





# We can help you work smarter



## Grow your business

### Find and close more deals. Faster than ever.

- Turn relationships into revenue by fully aligning your sales and marketing teams and going beyond simple sales force automation.
- Get real-time insight to better understand customer needs, engage and nurture more effectively – and win more business.
- Use powerful AI and automation, and social data from LinkedIn, to enable smarter relationship selling and intelligently build a pipeline that is more likely to convert.

## Automate to improve productivity

### Get more done. More efficiently.

- Take control of your workload and eliminate inefficiencies from disconnected systems, data silos, and manual processes.
- Get your business out of paper and into the cloud with the tools and capability to collaborate, communicate, and manage your business more effectively.
- All in a single solution that not only integrates with the tools you are already familiar with like Office 365, but also provides best-in-class third party solutions like Salesforce and HubSpot.



r. Across your entire business.



ductivity  
e quickly.

work smarter– not harder. Make  
processes and systems history.  
spreadsheets and give your teams the  
share and analyze information quickly.  
leverages the Microsoft applications  
office 365 – but also integrates with the  
like Xero, Sage and many others.

 Get 360° business insight

### Make data silos a thing of the past.

- Smash through data silos and focus firmly on the big picture, using predictive insights to get a single, 360° view of your customers. With AI-driven data on buying, service and communication history.
- Automated reporting and dynamic drill-downs help you zero in on the information that really matters.
- Use data as a competitive business advantage – to help you better understand your most profitable customers and connect with them on their terms.

# Just some of the businesses who trust us with their IT.



Managed IT Experts is working with Processplus to enhance their Microsoft Dynamics capability business wide ensuring they avoid the issue of data silos .

*"We have engaged Managed IT Experts for support and further development with our CRM system ( Microsoft Dynamics) and they have a very good knowledge of this product and its capabilities."*

Scott Sinclair, Managing Director



We worked with KDM to migrate their email system to the cloud with a focus on minimising downtime during transition.

*"Managed IT Experts has managed to understand KDM's IT needs and provide a service that could not imagine was possible. I would gladly recommend."*

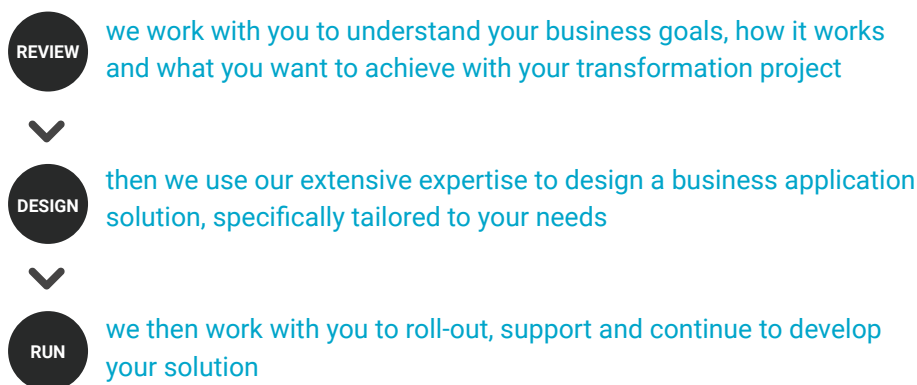
Mark Jones, Director



# How we work with you. To make digital transformation hassle free.

We often find that clients are unsure of how to move their digital transformation plans forward.

That's where we come in. We have a **simple 3 step approach** to guide you through the entire process and minimize the disruption to your business.



## TALK TO US for a no-obligation consultation that includes:

- **Understanding what you want to achieve from a business perspective** – and review of your existing business approaches using independent business process mapping tools and our expertise
- **Review of your existing infrastructure** – an initial assessment of your existing business software applications and systems
- **Initial recommendations** – ranging from taking an incremental approach with what you have – through to a fully accelerated plan for getting your business to where it needs to be



Call us now on **01383 722 225** or email [consultation@manageditexperts.co.uk](mailto:consultation@manageditexperts.co.uk)

# TALK TO US

and let us help you unleash the hidden potential in your business.

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Managed **IT** experts